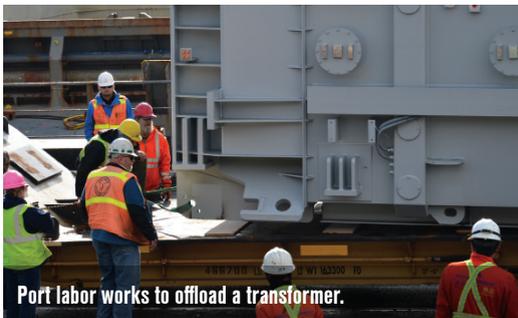




# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



Port labor works to offload a transformer.

## TOP 5 BENEFITS OF A WORKING PORT

**Construction:** The Port has a consistent need for skilled construction workers and related services. There's always something being built, renovated, wired or plumbed.

**Steel:** The Port often moves steel through the facility. Three local steel manufacturers and fabricators produce other value-added steel products to be shipped elsewhere.

**Transportation:** From truck drivers to railroad engineers, tug boat crews to cargo operation workers, the Port supports a variety of transportation jobs.

**Logging/Timber:** All of the logs exported through the Port are processed by logging crews and sort yards in our local area, providing jobs in a number of timber industry related fields.

**Agricultural:** The Port handles actual agricultural products like wheat and corn from American farmers, as well as potash and other fertilizer products that enrich the soil for better yields and higher quality crops.

## DID YOU KNOW...?

- ...the Port has 8 on-site tenants who employ more than 200 people?
- ...it takes approximately 1,500 log trucks to transfer the number of logs needed to fill a vessel? Each log operation employs multiple professionals, including drivers, loggers and longshore labor.
- ...marine cargo activity at the Port generated a total of \$1.7 billion of economic activity in the region?

## WASHINGTON'S WORKING PORT



The Port of Longview stands out among neighboring ports by maintaining control over its docks.

## THE PORT OF LONGVIEW: WORKING FOR OUR COMMUNITY

There are 75 ports in the state of Washington, each operating differently than the others, catering to various cargo imports and exports, interacting with different modes of transportation as cargo comes and goes. These ports work to achieve a similar goal, which is to safely and efficiently transfer cargo for its customers for the economic benefit of their local community.

The Port of Longview and neighboring ports work by different business models. Perhaps the most distinctive difference among these ports is how they execute cargo handling operations.

While other ports on the Columbia River, such as Port of Kalama and Port of Vancouver, lease docks to private companies or contract with outside companies to manage cargo handling, the Port of Longview retains local control of docks and cargo operations.

The Port's unique position as an operating port, opposed to a landlord/non-operating port, brings with it great responsibility. The Port of Longview's operations department is responsible for determining how to strategically load and unload vessels, including managing equipment and labor needs to meet customers' expectations and time lines.

To keep operations rolling, the Port directly owns hundreds of pieces of equipment and conveyor systems that are built and maintained on-site by steady crews of ILWU longshore labor. All of these operations take place on more than 830 acres of property, rail lines, docks, buildings and roads constructed and maintained using an in-house maintenance crew second-to-none.

Your Port is Washington's Working Port, a title it holds exclusively among neighboring ports in Southwest Washington. 🇺🇸



The Port's labor force is the backbone of our success.

## YOUR LOCAL OPERATING PORT

Being Washington's Working Port is something we take great pride in here at the Port of Longview. The title of Working Port means that we get in the trenches with our customers and tenants to plan projects and, in the process of doing so, establish great working relationships that last decades.

As a 'working port', creation of local jobs is vital to our mission. As the region's economic engine, Port operations provide one in ten local jobs. From longshore labor and building trades, to the trucking and transportation companies that deliver cargo and local vendors and suppliers that make daily operations possible, the Port offers a multitude of jobs within our community.

These highly skilled workers are our friends and neighbors, who live and spend locally, contributing to the health of our local economy. 🇺🇸

### COMMISSIONERS

Jeff Wilson / District 1  
Doug Averett / District 2  
Bob Bagaason / District 3

### CHIEF EXECUTIVE OFFICER

Norm Krehbiel

### COMMISSION MEETINGS

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —

## TOP 5 GREEN HABITS OF THE PORT



The Port is committed to Environmental Stewardship.

**No Idling:** In 2015, the Port implemented a No-Idle policy to reduce air pollution. Turning off engines burns less fuel, makes for lower maintenance costs and contributes to a healthier community.

**Dust Collection:** The Port recently purchased two new baghouses to assist in the removal of dust and other particulates from bulk cargo operations.

**Recycling:** A variety of items are recycled on a daily basis at the Port: office paper, plastics and aluminum find their way into multiple receptacles throughout the Port.

**Eco-friendly office paper:** The Port only purchases office paper that is 100% post-consumer recycled fiber. We strive to go paperless whenever possible but, when paper is necessary, the choice is always recycled.

**Best Management Practices:** The Port has tailored a set of methods for reducing pollution, such as regular sweeping and cleaning the docks of debris between shifts and vessels.

## DID YOU KNOW...

...The Port of Longview hosts training for emergency services personnel? In the event of a spill, those response agencies already will be familiar with our facility and cargoes.

...The Port owns more than 75 acres of wetlands at Willow Grove? The property will be preserved as mitigation to off-set future development at the Port.

## WASHINGTON'S WORKING PORT



The Port's Sample Point #5 (foreground) captures and filters stormwater from Berth #8. EGT can be seen in the distance.

## UPGRADED TREATMENT FACILITIES = MORE CARGO OPPORTUNITIES

In honor of Earth Day, this month's Port Talk celebrates the Port of Longview's recent investments in environmental stewardship.

In support of expanding cargo opportunities, the Port constructed a wastewater treatment pond to expand the capacity to treat water from on-dock cargo operations.

The wastewater storage pond at the Port can collect up to 1.5 million gallons of runoff during cargo handling and reserve it for treatment in one of the Port's treatment plants.

Additionally, the Port constructed a half-acre bio-retention facility which naturally filters stormwater (rainwater runoff)

through a specialized mix of plants and soils. The rainwater runoff is from surrounding dock areas.

Port operations are regulated by the Washington State Department of Ecology for their respective environmental practices. Through permits, the Department issues parameters

through which the Port must collect and treat water that comes into contact with our property.

**"Expanding our water treatment capabilities not only keeps us in compliance with our permits, but means we can handle a wider variety of cargo across our docks."**

*- Sean Kelly, Environmental Field Manager*

These two facilities allow the Port to be more efficient

than ever before, while demonstrating our commitment to preserving environmental quality for future generations in Cowlitz County. 🇺🇸



Grattix Boxes are portable versions of rain gardens.

## WHAT ARE THE PORT'S "GRATTIX BOXES"?

The Port's maintenance crew constructed and installed three Grattix Boxes around the Port's administrative building. The boxes filter pollutants in stormwater (like zinc and other heavy metals from galvanized roofing) through several specialized layers of soil, sand and gravel, ultimately reducing the level of contaminants that enter the Columbia River. Plants are also added to help absorb remaining pollutants and aid in proper drainage.

The boxes are an innovative, affordable and effective means of maintaining the health of the river and surrounding wildlife.

Essentially, Grattix Boxes are rain gardens made to treat roof runoff. They were developed by a partner port in Washington. 🇺🇸

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Doug Averett / District 2  
Bob Bagaason / District 3

### CEO

Norman G. Krehbiel

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



The Port of Longview's Willow Grove Boat Launch

## TOP 5 TIPS TO STAY SAFE ON THE RIVER

**Life Jackets:** Before boating, be sure that all life jackets are in good shape, fit properly and are stowed in an easily accessible location.

**Stay Sober:** Operating a boat under the influence of intoxicants is illegal and dangerous, putting passengers and everyone else on the river at risk.

**Marine Radio:** Investing in a good marine radio is a very smart purchase. Cell phones should never be used as the primary form of communication on a vessel. The reception in some areas of the river may be poor or non-existent and precious time could be lost if an emergency arises.

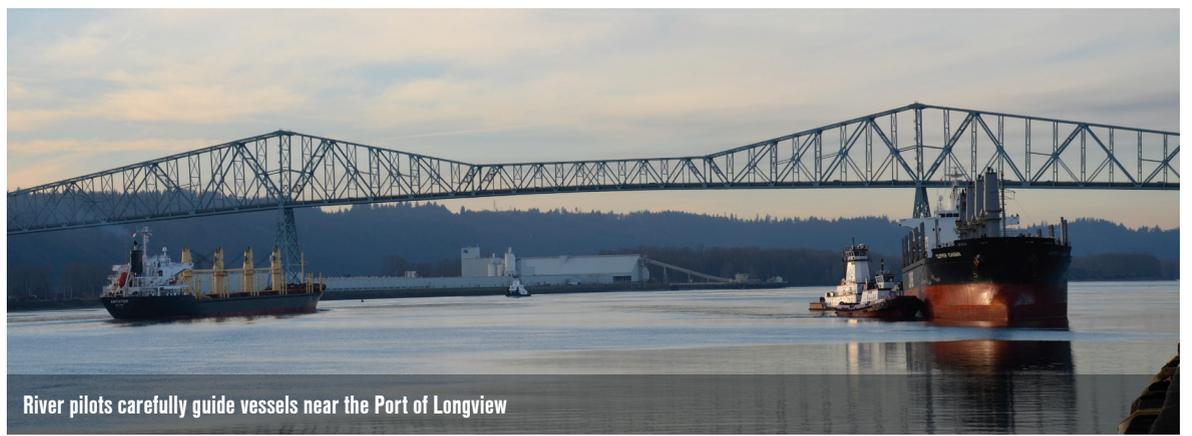
**Situational Awareness:** Be aware of your surroundings at all times. Listen to weather forecasts. Know the limitations of your vessel. Most recreational vessels are not equipped to handle strong currents and can be overcome fairly easily.

**File a Float Plan:** Let a friend or family member know where you're going, when you plan to return and what to do in an emergency. 📍

## DID YOU KNOW...

- ...a typical cargo ship visiting the Port of Longview can take up to a full mile to come to a stop when fully-loaded? Commercial vessels have to maintain a reasonable speed to effectively navigate the river's tides and flow.
- ... the Columbia River is measured in miles from the mouth at Astoria? The Port of Longview is located at river mile 66.

## WASHINGTON'S WORKING PORT



River pilots carefully guide vessels near the Port of Longview

## NAVIGATING THE COLUMBIA RIVER, 365 DAYS A YEAR

Most often when we think of a pilot we think of an airplane, but not on the Columbia River. Its complex jetty system and navigation channel require cargo vessels to use both bar pilots and river pilots with high-level expertise for safe navigation in our waterway.

For vessels entering the river, a bar pilot boards the vessel several miles out into the ocean by boat or helicopter. He or she then uses their experience to maneuver the ship through shallow water and a series of jetties into the river's navigation channel. Once safely inside the bar, the bar pilot trades places with a river pilot who will navigate the vessel to its port of destination.

River pilots are charged with knowing the 600 foot wide and 43 foot deep navigation channel like the back of their hand. Each bend in the river, shallow or rocky area, island, bridge and navigation danger is on their radar as they guide more than a thousand ships along the river each year.

For vessels departing the river, the process works in reverse by starting with a river pilot at the port it's departing from.

"What a lot of people don't realize is the navigation channel for vessels is extremely narrow," said Norm Krehbiel, CEO of the Port of Longview. "The river is monitored very closely at all times to determine the safest route possible to access ports down river. Without river and bar pilots there would be no navigating it."

Vessels navigate the Columbia River 24 hours a day, 365 days a year and in all weather conditions, making bar and river pilots an essential part of the journey.

More information on river pilots can be found at [www.columbiariverbarpilots.com](http://www.columbiariverbarpilots.com) and [www.colrip.com](http://www.colrip.com). 📍



A vessel approaches the Port of Longview

## MAKE WAY FOR CARGO VESSELS

One of the most important rules on the Columbia River is Rule 9 in the US Coast Guard's Navigation Rules of the Road, known as the Make Way Rule.

Designed to move recreational boats out of harm's way when cargo vessels are approaching, this rule also ensures ships have enough room to navigate the shipping channel in and out of our region's ports. The US Coast Guard actively enforces the Make Way Rule, violations of which can result in hefty fines.

"Anyone planning to navigate on any waterway, particularly one in which you are likely to encounter commercial traffic, needs to know the rules of navigation before venturing out," said Capt. Paul Amos of the Columbia River Pilots.

The Navigation Rules of the Road for Waterways are published by the U.S. Coast Guard and can be found online. 📍

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



## 5 WILLOW GROVE PARK IMPROVEMENTS

**Playground Equipment:** New playground equipment was dedicated at a special event last summer and is among the most popular of our recent upgrades to the Park.

**Boat Launch:** Major dredging of the boat launch basin and ongoing maintenance allow boaters to fully utilize and enjoy this popular park facility.

**Picnic Shelters:** Three new picnic areas are currently being constructed near the playground and all other picnic shelters throughout the Park have been repaired.

**Security:** Willow Grove Park Hosts and security patrols create a safe atmosphere for all visitors to the Park.

**Restrooms:** Much needed repairs to the Park restrooms have been completed, which include new roofing, paint and replacement of water lines.

## PLANNING AN EVENT AT WILLOW GROVE? HERE'S WHAT YOU NEED TO KNOW.

Willow Grove is a great place to host family reunions, family gatherings, birthdays, anniversaries and other celebrations. With plenty of space to reserve, as well as barbecue pits and new playground equipment, Willow Grove Park offers something for everyone.

If your guest list exceeds 50 people, or if you are interested in reserving a specific area of the Park, call the Port offices or view the Park Event Policy at [www.portoflongview.com](http://www.portoflongview.com) at least 30 days prior to your event. 📞

## WASHINGTON'S WORKING PORT



Construction of the new playground walking path began last month at Willow Grove.

## PORT BEGINS NEXT ROUND OF WILLOW GROVE UPGRADES

The Port of Longview began construction last month on a new round of upgrades in its revitalization of Willow Grove Park and Boat Launch. First up is a new walking path and picnic tables, followed by a number of improvements to the Boat Launch facility in the following year.

The new, Americans with Disabilities Act (ADA) accessible walking path will be six-feet wide and will circle the entire playground. The new path will also feature three new picnic table areas.

“The Port has made significant investments in Willow Grove Park and Boat Launch,” said Bill Burton, the Port’s Director of Facilities and Engineering. “We are dedicated to making this facility one that families will enjoy for years to come.”

The playground will be open during construction of the new walking path, but visitors to the Park should use caution around the immediate area. Project completion is slated for the end of June.

Willow Grove Boat Launch also has its own round of upgrades on the horizon. New dock floats, improved lighting and renovations to the boat launch restrooms are currently being planned with construction scheduled to begin in 2019.

With continued improvements to park facilities, boat launch dredging and repairs to picnic areas, the Port of Longview is making huge strides to provide the community with a local place to safely boat, fish and play on the Columbia River. 📍

**“We are dedicated to making this facility one that families will enjoy for years to come,”**

**- Bill Burton, Director of Facilities and Engineering**



Port Tours offer the perfect combination of history and industry.

## SUMMER TOUR SERIES RETURNS!

Our award-winning, 5th Annual Summer Tour Series kicks off next month. This year you have the option of choosing from six different tours of the Port. Simply choose which date and time works best for you, register using the instructions listed below and prepare to see your Port of Longview up close and personal.

### Tour Dates:

- Sunday, July 15th • 10am and 2pm
- Monday, July 16th • 10am and 2pm
- Tuesday, July 17th • 2pm and 6pm

### More Information:

- Each tour is limited to 30 people
- Children under 18 must be accompanied by an adult
- Groups of 8 or more, please call for special arrangements

### To register for the tour:

- Visit [www.PORTOFLONGVIEW.com](http://www.PORTOFLONGVIEW.com), or
- Call Dan at 360.703.0231 to make your reservation

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### CHIEF EXECUTIVE OFFICER

Norm Krehbiel

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —

## 5 THINGS TO SEE ON A TOUR OF THE PORT

**Mobile Harbor Cranes:** With a combined weight of 2 million pounds and resting on a total of 168 tires, these giant cranes work independently, or in tandem, and have a lifting capacity of over 100 metric tons each.

**Log Stackers:** Each of the Port's four log stackers are capable of handling a full log load (up to 30 tons each) from truck or rail in a single pass.

**Cargo Vessels:** On any given day, visitors can expect to see a variety of cargo coming through the docks, handling everything from logs and grain, bulk products, wind energy and steel.

**Export Grain Terminal:** This state-of-the-art grain facility exports corn, soybeans, wheat and other agricultural products to countries around the world. EGT unloads as much as 44,000 rail cars a year for export.

**Historic Continental Grain Facility:** This decades-old grain facility was operating only three years after Longview was first incorporated. Now you have a chance to see a piece of local history before its demolished in the coming years.

## HERE'S HOW TO RESERVE YOUR SPOT ON THE TOUR

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## WASHINGTON'S WORKING PORT



Tour delegates board waiting buses before heading out to the terminal.

## POPULAR SUMMER TOUR SERIES RETURNS TO THE PORT

For a fifth year in a row, the Port of Longview is pleased to bring back it's always popular Summer Tour Series. The tours give the citizens of our Port district an exclusive, behind-the-scenes look at the docks, facilities and equipment that make the Port of Longview an economic power house for our local community.

To put it simply, we're proud of the work we do and we want the public to see how its tax dollars are being invested.

Over 230 people signed up for last year's tours, which began with a brief presentation from the Port's management staff before boarding buses and making their way through the Port's extensive facility.

"It's huge! Clean, spacious, organized and well-managed. I'm justifiably pleased with our Longview Port and its employees," said one of last year's tour delegates.

Another remarked, "All of it was new to us. We thoroughly enjoyed the tour and learned a lot about what is going on and what is to come. The slideshow and presentations were also very good. We appreciated having the opportunity to ask questions."

All of the Summer Tour Series dates and times are available on the Port's website (and featured below), along with an online reservation form. Simply select the tour that works best for your schedule, provide your name and contact information and click submit; it's that easy!

On the tour, you'll have the opportunity to learn about how cargo is handled at the Port, what sets the Port of Longview apart from other ports and how we compete globally for local benefits. 📍



Long-Bell's historic 'White House' is featured on this year's tour

## NEW! SEE LONG-BELL'S HISTORIC "WHITE HOUSE"

For the first time in decades, the Port is opening up a beautiful piece of Longview's history to the public as a special addition to our Summer Tour Series.

As the headquarters of Longview's founding Long-Bell Lumber Company, the iconic "White House" (built in 1937) buzzed with activity for decades before being sold to International Paper Company in 1956 and later purchased by the Port in 1998.

The Port would go on to lease the property to Longview Fibre and Weyerhaeuser Timberlands from 2004 through May 2018, when the business relocated.

Now you have the chance to roam all 20,000 square feet of this historic, colonial-style building. Sign up now and reserve a seat on what is certain to be a very memorable tour. We can't wait to show you around! 📍

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



The Port's External Affairs team proudly shows off the winning trophy for its 2017 outreach activities.

## PORT WINS TOP NATIONAL AWARD FOR COMMUNITY EDUCATION

The American Association of Port Authorities (AAPA) recently celebrated the Port of Longview with its top honor, the Award of Overall Communications Excellence, for its popular Summer Tour Series.

AAPA's annual Communications Awards program evaluates outreach and communications projects from ports across the Western Hemisphere. Each entry is evaluated by a panel of independent communications professionals in Washington D.C.

The Port of Longview claimed the top prize from among 39 other entries from ports across the nation, including the ports of New Orleans, North Carolina, Stockton and Maryland.

"This award is a testament to our talented staff," said Port Commission President Jeff Wilson. "I am very proud of their professionalism, creativity and commitment to our community, as are my fellow commissioners."

Hosted annually since 2014, the Summer Tour Series welcomed hundreds of people to the Port docks for a fun and educational "Port 101" experience. Each tour began with a classroom-style presentation, followed by a question and answer session and a guided bus tour of the entire Port facility.

"We are so impressed by the size of the Port, the various commodities involved and the pride you all have in its operation," commented one tour delegate.

The Port just wrapped up its 2018 Summer Tour Series which welcomed more than 200 guests. Plan on joining us next year and see your award-winning Port up close and personal!

The American Association of Port Authorities is the unified voice of the seaport industry in the Americas, representing more than 130 public port authorities in the U.S., Canada, the Caribbean and Latin America. 🇺🇸



The Port's trade show booth was made from scrap materials.

## TOP 5 COMMUNITY ENGAGEMENT TOOLS

**Port Talk:** The Port's monthly newsletter takes an in-depth look at how the Port of Longview works on a global scale to achieve benefits here at home. Monthly topics include everything from river safety to local economic impacts.

**Social Media:** The Port maintains official pages on Facebook, LinkedIn and YouTube. Follow and like us to view unique, as-it-happens content that you won't find anywhere else.

**Advertising:** The Port regularly advertises in local publications, like *The Daily News* and the *Columbia River Reader*. Utilizing both digital and print media help extend our reach to as many people as possible.

**Special Events + Presentations:** The Port enjoys engaging with our community and has made presentations at nearly 20 different organizations this year, including the local Lion's Club, Kelso High School and the Maritime Fire and Safety Association.

**Website:** Financial reports, press releases, commission documents and more can be found on our website: [www.PORTOFLONGVIEW.com](http://www.PORTOFLONGVIEW.com)

## DID YOU KNOW...

- ...visitors from 78 different countries visited the Port's website this year? That's roughly 40% of all 195 countries in the world!
- ...the Port has its own YouTube channel? View dynamic drone videos of the Port's facility and cargo operations, as well as our promotional video, from the comfort of your home!

## WASHINGTON'S WORKING PORT



The Port's exhibit at the Cowlitz County Fair turned a lot of heads.

## COMMUNITY OUTREACH RECAP

The Port of Longview's recent community outreach efforts have been enormously successful and we have our enthusiastic community to thank for it!

Whether it was joining a bus tour of the Port, exploring the historic hallways of the Long-Bell Lumber Company's "White House" or walking past our 64' educational display at this summer's Cowlitz County Fair, thousands of people in our area have come to understand the value the Port brings to their families and the community at large.

We are always seeking opportunities to teach the community about the Port. If your company, organization or class is interested in learning more, arrangements can be made by emailing your request to [dpolacek@portoflongview.com](mailto:dpolacek@portoflongview.com), or by calling (360) 703-0231. 🇺🇸

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



Agricultural exports have surged at the Port in 2018.

## TOP 5 TRADING PARTNERS OF 2018

**Korea:** With nearly 1.5 million metric tons (MT) of cargo exported thus far, Korea tops our list of trading partners for 2018. Exports to this country include agricultural products, logs, soda ash, steel and wind energy equipment.

**China:** Coming in at a close second, China takes the number two spot with 1.4 million MT of agricultural products, soda ash and logs exported by the Port.

**Vietnam:** Vietnam ranks third in our year-to-date list of top trading partners with 981,000 MT of corn, soybeans, wheat, scrap metal and soda ash.

**Japan:** Commodities to Japan have totaled over 550,000 MT and include logs, soda ash, corn and wheat.

**Philippines:** Rounding out our list is the Philippines, with a year-to-date tonnage of 528,000 MT of agricultural products including corn, soybean meal and wheat.

## DID YOU KNOW...

- ...1 in 10 local jobs is related to the Port of Longview?
- ...maritime cargo activity at the Port delivers \$444 million to local business?
- ...over 8 million metric tons of cargo crossed the Port docks in 2017? That's more than 500,000 school buses!

## WASHINGTON'S WORKING PORT



The Port of Longview enjoys trade with countries all over the globe, particularly those in Asian markets.

# PORT OF LONGVIEW: LOCAL PORT WITH A GLOBAL REACH

With countless local businesses dependent on the Port for their success, we compete fiercely for customers around the globe who must choose from among dozens of similar-sized ports in the United States.

Naturally, we utilize traditional promotional efforts, like advertising in trade magazines and exhibiting at trade shows. We also travel to major cities—in the United States and abroad—to meet with prospective customers and sell the many strengths and capabilities of the Port of Longview.

Most importantly, we strategically target cargo markets that utilize our infrastructure investments, experienced labor force and community businesses to move their goods.

The synergies among our strengths make cargo handling efficient and affordable for future customers sizing up other ports.

The resulting wealth of employment opportunities and tax revenue from those same customers support families, businesses and schools throughout Cowlitz County and the Pacific Northwest. 🇺🇸

## TOUR THE PORT'S MOST RECENT TRADING PARTNERS

### ASIA

Bangladesh  
China  
Indonesia  
India  
Japan  
Korea  
Kuwait  
Malaysia  
Oman  
Philippines

Qatar  
Saudi Arabia  
Singapore  
Sri Lanka  
Taiwan  
Thailand  
Turkey  
United Arab Emirates  
Vietnam  
Yemen

### EUROPE

Belgium  
Finland  
Germany  
Ireland  
Italy  
Luxembourg  
Netherlands  
Norway  
United Kingdom

### NORTH AMERICA

Canada  
El Salvador  
Guatemala  
Mexico  
Panama  
  
**AFRICA**  
Mozambique  
South Africa

### AUSTRALIA

New Zealand

### SOUTH AMERICA

Argentina  
Brazil  
Chile  
Columbia  
Ecuador  
Venezuela

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



Willow Grove Boat Launch will see upgrades in 2019.

## 5 MAJOR PROJECTS AT THE PORT IN 2019

**Willow Grove Boat Launch:** New dock floats, improved lighting and renovations to the boat launch restrooms are all planned for next year.

**Berth 4 Redevelopment:** The former Continental Grain Terminal is ready for a second chance at economic development. The former dock structure has been removed and replaced, and a construction material study is underway to establish the demolition plan.

**Berth 6 & 7:** The installation of additional catch basins, manholes and conveyance piping will allow the Port to expand its wastewater containment area to nearly 3 acres at two of our most heavily-used berths.

**Maintaining Equipment:** With more than 200 pieces of rolling stock and conveyor systems it is essential that our equipment is regularly maintained and ready to keep business moving.

**White House:** The Port of Longview administration office will relocate to the historic Long-Bell Lumber Company's 'White House' after a number of planned upgrades in 2019.

## DID YOU KNOW...?

- ...you own the Port of Longview? The Port is a public asset governed by three elected officials—the Board of Commissioners.

## WASHINGTON'S WORKING PORT



Bi-annual fender pile maintenance ensures our dock walls are protected from vessels calling on the Port.

## INFRASTRUCTURE UPGRADES KEY TO ATTRACTING CARGO

The Port of Longview is constantly in competition with neighboring ports to attract cargo from all over the globe. No port is immune to the changing needs of a customer, so it's more important than ever to have strong, reliable infrastructure to attract cargo that secures jobs and economic benefits for our community.

Customers are looking for a port that can safely and efficiently discharge their cargo and get it to its destination as quickly as possible. This means looking at infrastructure such as rail, available equipment and storage options that will best accommodate their cargo needs.

The Port of Longview has these features and more, making it an appealing destination for customers' cargo. However, competing ports also have strong features, making the West Coast one of the most competitive markets for cargo movement.

In order to edge out competitors and bring economic benefits to the community, we must constantly make improvements. Each and every investment at the Port is done for the direct benefit of local citizens.

"If we are not moving forward and making improvements, then we are moving backward," said Commission Secretary Doug Averett. "Customers can take their business wherever they choose. We want them to choose the Port of Longview. We want the jobs. We want the economic benefits for our community."

The Port of Longview works hard to attract cargo from around the world to benefit our local community. Improvements to infrastructure and the acquisition of equipment play a vital role in attracting new customers to our area. 🚚



The IRC has played a key role in bringing new customers to the Port.

## PORT ON THE RIGHT TRACK WITH EXPANDING RAIL

The Port of Longview is in the process of expanding its Industrial Rail Corridor (IRC) from two tracks to nine tracks. This additional capacity will allow trains to move simultaneously, add storage for two unit trains on the side tracks and accommodate the growing length of unit trains.

By adding extra capacity to the IRC, customers will be able to move their cargo in and out of the Port more efficiently than ever before. This expansion will give the Port of Longview a competitive advantage over neighboring ports.

The Port of Longview's key transportation connections to the deep-draft Columbia River shipping channel, mainline rail and Interstate 5 have played a vital role in attracting new customers and stimulating economic benefits for our community. 🚚

### COMMISSIONERS

Jeff Wilson / District 1  
Doug Averett / District 2  
Vacant / District 3

### CHIEF EXECUTIVE OFFICER

Norm Krehbiel

### COMMISSION MEETINGS

Regular meetings are held on the 2nd and 4th Wednesday of every month at 10:00 am and are open to the public. Meeting times are subject to change. For more information, visit [portoflongview.com](http://portoflongview.com).

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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



EGT can handle a wide variety of agricultural products.

## 5 AGRICULTURAL PRODUCTS AT THE PORT

**Soybeans:** This commodity is a popular agricultural product exported by EGT. Originating in the Midwest, it is regularly exported to Asian countries.

**Corn:** Several different grades of this important crop are exported to Asian countries and used for both livestock feed and human consumption.

**Wheat:** Like soybeans and corn, wheat (in its many different varieties and grades) is regularly brought in from Washington, Montana and the Dakotas and exported through EGT.

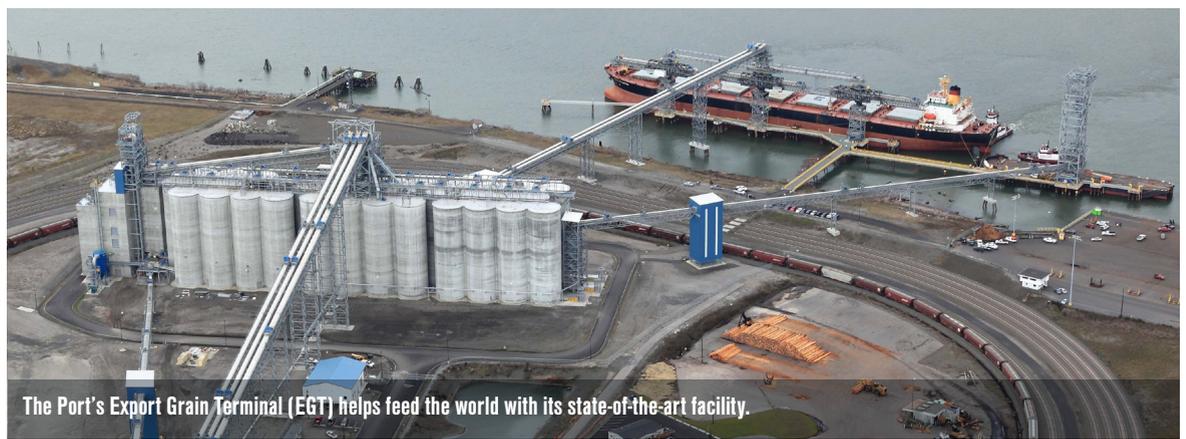
**Potash:** This fertilizer is regularly exported from the Berth 2 facility to Australia, Japan and China.

**Soda Ash:** Much like potash, soda ash is a component in fertilizer, and is also used in manufacturing soap and detergents. Soda Ash is a regular commodity handled by the Port's Berth 2 facility.

## DID YOU KNOW...

1. ...EGT was the first grain terminal built in the United States since 1983? The Port of Longview spent three years laying the groundwork for the new facility.
2. ...EGT moved more than 7 million metric tons of cargo in 2017? That's the most cargo the facility has moved since coming online in 2011.

## WASHINGTON'S WORKING PORT



The Port's Export Grain Terminal (EGT) helps feed the world with its state-of-the-art facility.

## THE PORT OF LONGVIEW'S ROLE IN FEEDING THE GLOBE

Washington state is ranked third among the nation's top wheat-producing states with nearly 90% of its production exported annually to feed the growing global population. The Port of Longview and Export Grain Terminal (EGT) together play a critical role in exporting this grain – along with other agricultural products – to markets across the Pacific Rim.

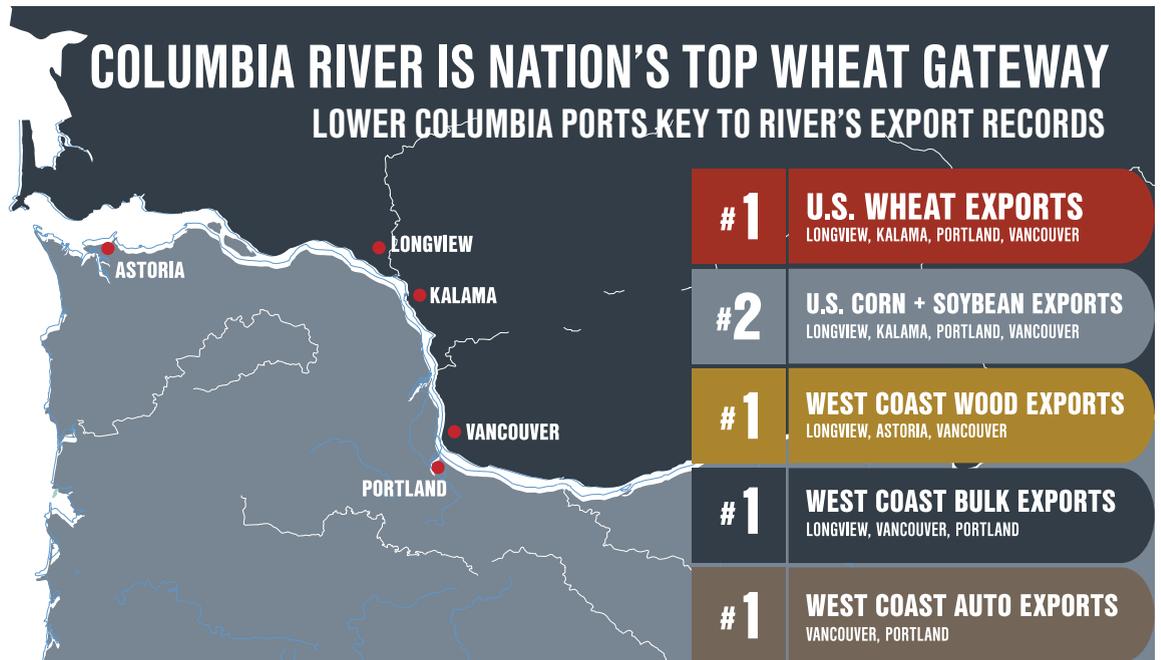
Top trading partners such as China, Japan, Korea and the Philippines are among the most densely populated countries in the world and the need for grain to feed both their animals and people only increases with each passing year.

As a result of this demand, grain exports from the United States have surged to record levels – levels that have made the Columbia the third largest overall grain export corridor in the world behind the Mississippi River and the Parana River in South America.

In the last two years alone, the United States exported over 1 billion bushels of wheat, 46% of which is exported through a handful of ports located in Washington and Oregon and bound for Asian markets. EGT ranks as the newest and most efficient of these facilities, handling more than 7 million metric tons of agricultural products in 2017.

“EGT has had record volumes each of the past couple of years, and 2018 is shaping up to be our largest yet,” said Matt Kerrigan, Plant Manager of EGT.

The Port of Longview's transportation connections, location on the Columbia and partnership with EGT has created a powerful hub for grain exports around the world and it all happens right here... in your hometown! 🚢



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# PORT TALK

— PORT OF LONGVIEW NEWSLETTER —



A new walking path and picnic tables circle the playground.

## 5 WILLOW GROVE PARK IMPROVEMENTS

**Boat Launch Fees Waived:** Port Commissioners voted to waive all Boat Launch fees at Willow Grove for next year. Day-use and annual permits will not be required in 2019.

**Playground Walking Path:** A new ADA-accessible, paved walking path was installed last summer. The new 6-foot wide path circles the entire playground area.

**Picnic Areas:** Three new picnic areas were recently constructed around the new walking path and all other picnic shelters throughout the Park have been repaired.

**Boat Launch:** Major dredging of the Boat Launch basin and ongoing maintenance allows boaters to fully utilize and enjoy this popular facility.

**Restrooms:** Much needed repairs to the Park restrooms have been completed, including new roofing, paint and replacement of water lines.

### DID YOU KNOW...

1. ...Cowlitz County Search and Rescue sited a new rescue boat and shed at Willow Grove? The boat will greatly increase response times for emergencies occurring in and around the lower Columbia River.
2. ...Willow Grove Park hosts and routine security patrols work together to create a safe atmosphere for all visitors to the Park?



Willow Grove Boat Launch will see a number of upgrades in the coming months.

## UPGRADES ON THE WAY FOR WILLOW GROVE BOAT LAUNCH

You've probably heard the Port has spent the last few years making significant improvements to the Boat Launch at Willow Grove and we're not finished. After earning a grant from the Washington State Recreation and Conservation Office's Boating Facilities Program, we are preparing for exciting upgrades over the next two years.

Boat launch floats will be replaced and feature fish-friendly grating to allow more natural light to reach the water's surface. Stainless steel fixtures, partitions with doors and new exterior siding will be added to launch area restrooms. In the parking area, energy-efficient lighting will shine down on the repaved and reconfigured entryway. The revised Park entrance will improve queuing at the Launch.

The upgrades planned for the Boat Launch will not only improve aesthetics, but help to create a more safe, user-friendly experience.

- Bill Burton,  
Director of Facilities and Engineering

"In the coming year, the Port will continue providing a unique waterfront recreation experience for our community," said Bill Burton, the Port's Director of Facilities and Engineering. "The upgrades planned for the Boat Launch will not only improve aesthetics, but help improve the overall safety and usability of the facility."

Perhaps even more exciting, the Port's Board of Commissioners recently eliminated both day-use and annual permit fees for all of 2019.

With a host of improvements on the horizon and Boat Launch fees waived, the Port of Longview is dedicated to making Willow Grove the area's premiere waterfront destination. 🚤



Upgrades to Willow Grove Park will continue through 2020.

## WILLOW GROVE PARK TO RECEIVE ADDITIONAL ENHANCEMENTS

Much like the Boat Launch, Willow Grove Park is due to receive a number of improvements in the next two years, thanks in part to a grant received from the Washington State Aquatic Lands Enhancement Account.

Upcoming projects include upgrading the existing walking path to form an ADA-accessible loop around the entire park, an over-water lookout point and thirteen new picnic pavilions to provide more options for hosting family reunions, picnics and other activities. Additionally, all restrooms will receive upgrades to roofing, stalls and fixtures.

With so many great things on the way for Willow Grove, the warm summer months can't get here fast enough! 🚤

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Doug Averett / District 2  
Allan Erickson / District 3

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